

Baseball arbitration program gives real-world experience

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The [Sports Law Society](#) of Tulane Law School welcomed students from about 40 law schools to its 6th annual [Baseball Arbitration Program](#) held on the uptown campus last week.



Participants were judged on the manner in which they conducted simulated salary arbitrations ? the opportunity for a player or club to renegotiate salary based on a player's statistics and future potential ? using procedures similar to those used in the major league.

Mock negotiations commenced on Thursday (Jan.24) and concluded on Friday (Jan. 25).

Mandy Eysie, senior manager of legal operations for the Boston Red Sox and one of the competition's judges, said the experience the students take away from a contest such as this is invaluable.

"This competition allows participants to hone their conversational presentation skills using a professional demeanor," said Eysie. "It is a forever-learning process."

Prior to their arrival at Tulane, participants endured heavy preparation. Throughout

negotiations, students relied on baseball statistics, data and charts to support their arguments.

During the competition, teams of two or three law students carefully negotiated the contract situations of actual Major League Baseball players. One team represented the player, while the other team represented the professional baseball team to which the player belongs.

The panel of judges consisted of sports and legal experts who scored participants during the 45-minute-long mediations. They also provided feedback on the team's performance.

The event concluded with a symposium featuring judges from the competition.

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